

Monthly Indicators

For questions or more information, contact communications@sfrealtors.com.

March 2024

U.S. existing-home sales improved for the second month in a row, jumping 9.5% to a seasonally adjusted annual rate of 4.38 million units, exceeding economists' expectations and marking the largest monthly gain in a year, according to the National Association of REALTORS®(NAR). The rebound in home sales comes amid fluctuating mortgage rates and elevated sales prices, indicating there is plenty of buyer demand heading into the spring selling season.

New Listings were up 2.9 percent for single family homes but decreased 0.6 percent for Condo/TIC/Coop properties. Pending Sales increased 29.8 percent for single family homes and 11.9 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 3.1 percent to \$1,747,500 for single family homes and 8.5 percent to \$1,150,000 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 16.7 percent for single family units but was up 11.4 percent for Condo/TIC/Coop units.

The recent surge in home sales was likely due to a dip in mortgage rates in December and an increase in housing supply nationwide. According to NAR, total inventory grew 5.9% month-over-month and 10.3% year-over-year to 1.07 million units, for a 2.9 months' supply at the current sales pace. Buyer demand remains robust, and the limited supply of inventory helped push the median existing-home sales price up 5.7% year-over-year to \$384,500, the eighth consecutive month of annual price increases.

Monthly Snapshot

+ 3.1% + 8.5% + 5.3%

One-Year Change in Median Sales Price Single Family

One-Year Change in Median Sales Price Condo/TIC/Coop

One-Year Change in Median Sales Price All Property Types

Residential real estate activity in San Francisco County (Districts 1-10) composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview





Key Metrics	Historical Sparkbars	3-2023	3-2024	Percent Change	YTD 2023	YTD 2024	Percent Change
New Listings	3-2021 3-2022 3-2023 3-2024	243	250	+ 2.9%	584	660	+ 13.0%
Pending Sales	3-2021 3-2022 3-2023 3-2024	168	218	+ 29.8%	381	488	+ 28.1%
Sold Listings	3-2021 3-2022 3-2023 3-2024	151	166	+ 9.9%	352	398	+ 13.1%
Median Sales Price	3-2021 3-2022 3-2023 3-2024	\$1,695,000	\$1,747,500	+ 3.1%	\$1,526,500	\$1,650,000	+ 8.1%
Avg. Sales Price	3-2021 3-2022 3-2023 3-2024	\$2,272,702	\$2,304,876	+ 1.4%	\$2,012,713	\$2,189,916	+ 8.8%
Days on Market	3-2021 3-2022 3-2023 3-2024	32	27	- 15.6%	37	37	0.0%
Active Listings	3-2021 3-2022 3-2023 3-2024	320	252	- 21.3%			
% of Properties Sold Over List Price	3-2021 3-2022 3-2023 3-2024	62.3%	68.7%	+ 10.3%	54.0%	62.6%	+ 15.9%
% of List Price Received	3-2021 3-2022 3-2023 3-2024	107.9%	110.1%	+ 2.0%	105.4%	108.0%	+ 2.5%
Affordability Ratio	3-2021 3-2022 3-2023 3-2024	25	23	- 8.0%	27	24	- 11.1%
Months Supply	3-2021 3-2022 3-2023 3-2024	1.8	1.5	- 16.7%			

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	3-2023	3-2024	Percent Change	YTD 2023	YTD 2024	Percent Change
New Listings	3-2021 3-2022 3-2023 3-2024	362	360	- 0.6%	1,018	1,079	+ 6.0%
Pending Sales	3-2021 3-2022 3-2023 3-2024	244	273	+ 11.9%	542	636	+ 17.3%
Sold Listings	3-2021 3-2022 3-2023 3-2024	248	189	- 23.8%	496	489	- 1.4%
Median Sales Price	3-2021 3-2022 3-2023 3-2024	\$1,060,000	\$1,150,000	+ 8.5%	\$1,060,000	\$1,125,000	+ 6.1%
Avg. Sales Price	3-2021 3-2022 3-2023 3-2024	\$1,207,124	\$1,285,116	+ 6.5%	\$1,243,915	\$1,341,195	+ 7.8%
Days on Market	3-2021 3-2022 3-2023 3-2024	58	49	- 15.5%	64	59	- 7.8%
Active Listings	3-2021 3-2022 3-2023 3-2024	774	723	- 6.6%			
% of Properties Sold Over List Price	3-2021 3-2022 3-2023 3-2024	36.3%	36.0%	- 0.8%	30.2%	31.5%	+ 4.3%
% of List Price Received	3-2021 3-2022 3-2023 3-2024	100.4%	101.2%	+ 0.8%	99.5%	99.9%	+ 0.4%
Affordability Ratio	3-2021 3-2022 3-2023 3-2024	44	39	- 11.4%	44	40	- 9.1%
Months Supply	3-2021 3-2022 3-2023 3-2024	3.5	3.9	+ 11.4%			

New Listings

0 | 1-2005

1-2006

1-2007

1-2008

1-2009

1-2010

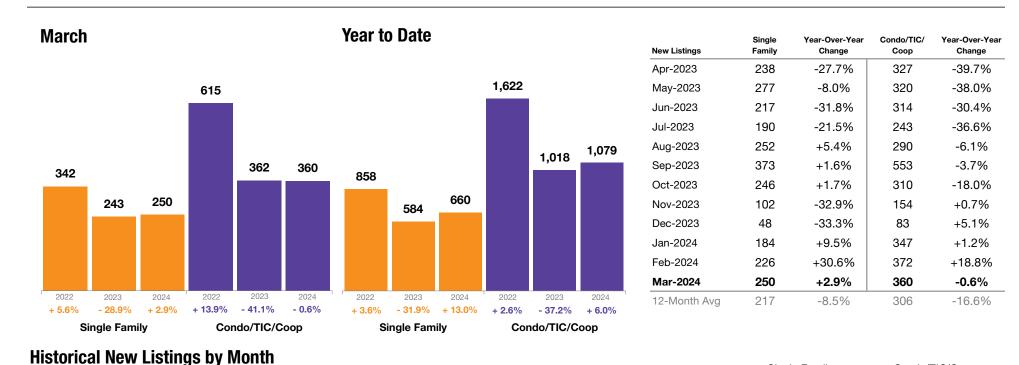
1-2011

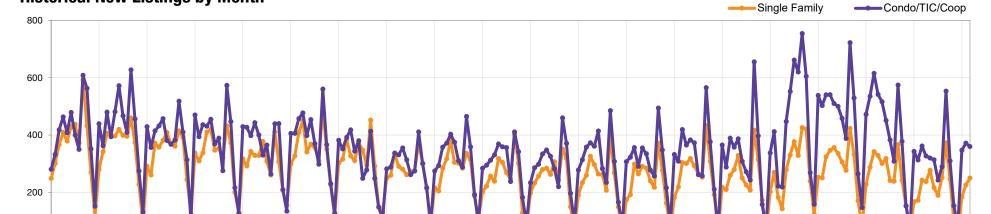
1-2012

1-2013

A count of the properties that have been newly listed on the market in a given month.







1-2014

1-2015

1-2016

1-2017

1-2018

1-2020

1-2021

1-2022

1-2023

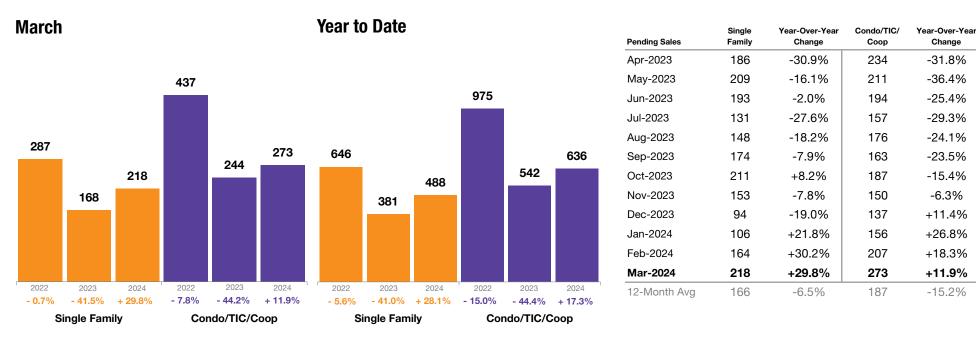
1-2024

1-2019

Pending Sales

A count of the properties on which offers have been accepted in a given month.



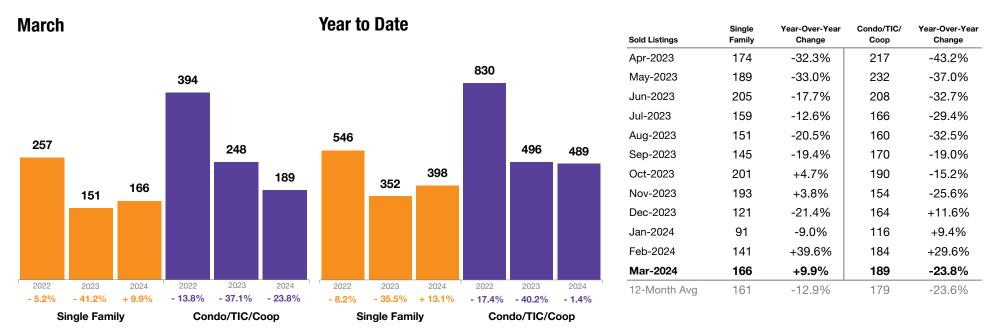


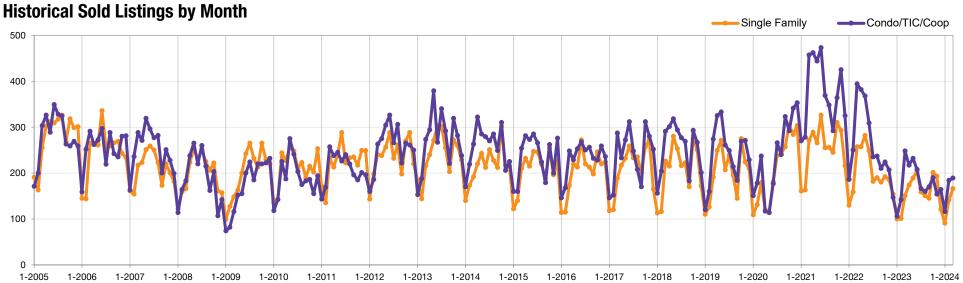
Historical Pending Sales by Month Single Family Condo/TIC/Coop 600 500 400 200 100 0 1-2005 1-2006 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023 1-2024

Sold Listings

A count of the actual sales that closed in a given month.



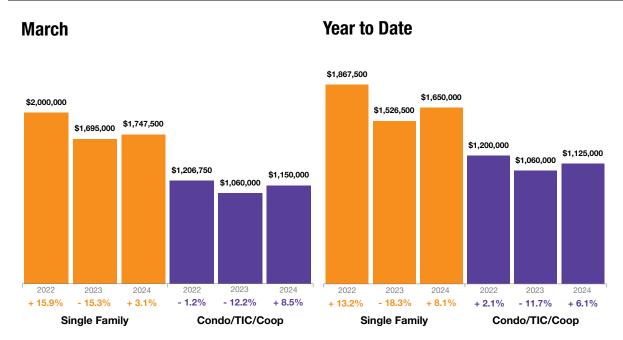




Median Sales Price



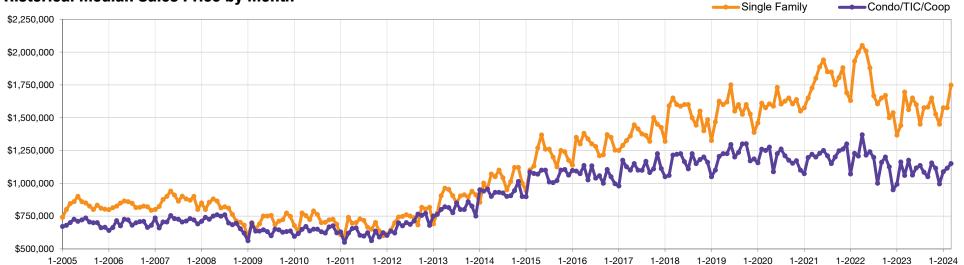




Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Apr-2023	\$1,560,500	-23.9%	\$1,175,000	-14.2%
May-2023	\$1,650,000	-17.8%	\$1,062,500	-12.6%
Jun-2023	\$1,600,000	-14.9%	\$1,117,500	-9.9%
Jul-2023	\$1,450,000	-13.0%	\$1,135,000	-5.2%
Aug-2023	\$1,575,000	-1.9%	\$1,084,193	+8.4%
Sep-2023	\$1,580,000	-4.2%	\$1,050,000	-9.5%
Oct-2023	\$1,650,000	-1.2%	\$1,155,000	-3.8%
Nov-2023	\$1,527,000	+1.8%	\$1,115,053	-0.9%
Dec-2023	\$1,450,000	-5.7%	\$995,000	+4.7%
Jan-2024	\$1,575,000	+15.2%	\$1,087,500	+9.5%
Feb-2024	\$1,575,000	+9.4%	\$1,115,000	-4.1%
Mar-2024	\$1,747,500	+3.1%	\$1,150,000	+8.5%
12-Month Avg*	\$1,576,000	-7.3%	\$1,100,000	-6.4%

^{*} Median Sales Price for all properties from April 2023 through March 2024. This is not the average of the individual figures above.

Historical Median Sales Price by Month



Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

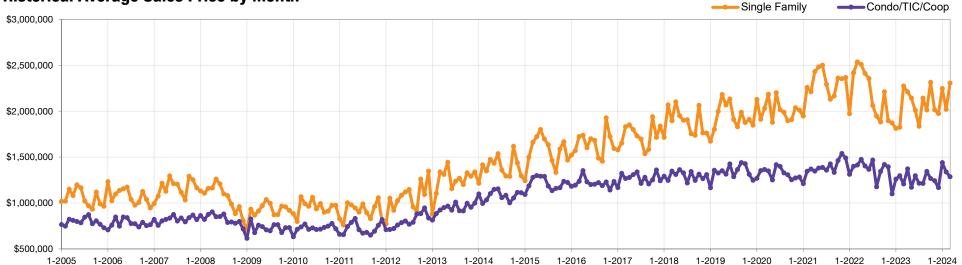


March	Year to Date				
\$2,534,210 \$2,272,702 \$2,304,876	\$1,411,860	\$2,366,231	\$1,385,259		
	\$1,207,124	\$2,189,916	\$1,243,915		
	\$1,285,116	\$2,012,713	\$1,243,915		
2022 2023 2024	2022 2023 2024	2022 2023 2024	2022 2023 2024		
+ 14.6% - 10.3% + 1.4%	+ 3.1% - 14.5% + 6.5%	+ 10.0% - 14.9% + 8.8%	+ 4.9% - 10.2% + 7.8%		
Single Family	Condo/TIC/Coop	Single Family	Condo/TIC/Coop		

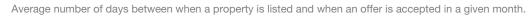
Average Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Apr-2023	\$2,209,070	-12.0%	\$1,370,225	-7.1%
May-2023	\$2,141,045	-11.2%	\$1,171,111	-16.5%
Jun-2023	\$2,009,398	-14.7%	\$1,296,055	-5.1%
Jul-2023	\$1,835,021	-10.9%	\$1,213,203	-17.3%
Aug-2023	\$2,141,891	+10.0%	\$1,211,809	+3.1%
Sep-2023	\$2,012,607	+7.0%	\$1,342,704	-0.0%
Oct-2023	\$2,312,677	+4.6%	\$1,265,490	-10.8%
Nov-2023	\$2,014,207	+6.3%	\$1,241,516	-10.9%
Dec-2023	\$1,973,556	+5.5%	\$1,166,449	+6.2%
Jan-2024	\$2,245,947	+24.0%	\$1,438,048	+14.2%
Feb-2024	\$2,018,412	+10.7%	\$1,337,737	+3.2%
Mar-2024	\$2,304,876	+1.4%	\$1,285,116	+6.5%
12-Month Avg*	\$2,103,286	-1.9%	\$1,274,904	-5.3%

^{*} Avg. Sales Price for all properties from April 2023 through March 2024. This is not the average of the individual figures above.

Historical Average Sales Price by Month



Days on Market Until Sale



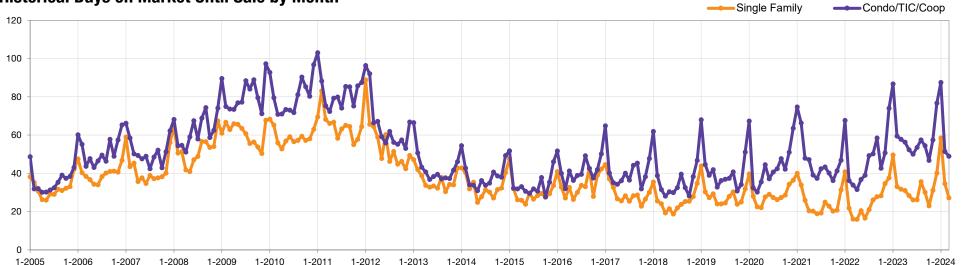


March		Year to Date							
		58						64	59
			49						
	34				37	37	42		
32	27			24					
16									
	2024 2022 15.6% - 29.2%	2023 + 70.6%	2024	2022	2023	2024	2022	2023	2024
Single Family		do/TIC/C	- 15.5% pop	- 25.0% Si	+ 54.2% ngle Fami	0.0% ly	- 30.0% Con	+ 52.4% ido/TIC/C	- 7.8% oop

Days on Market Until Sale	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Apr-2023	31	+93.8%	56	+75.0%
May-2023	28	+33.3%	52	+40.5%
Jun-2023	26	+52.9%	50	+28.2%
Jul-2023	26	+23.8%	54	+10.2%
Aug-2023	36	+38.5%	57	+14.0%
Sep-2023	30	+7.1%	54	-6.9%
Oct-2023	23	-17.9%	47	+9.3%
Nov-2023	31	-11.4%	57	+11.8%
Dec-2023	40	+5.3%	77	+4.1%
Jan-2024	58	+16.0%	87	0.0%
Feb-2024	35	+6.1%	51	-13.6%
Mar-2024	27	-15.6%	49	-15.5%
12-Month Avg*	31	+18.1%	56	+16.7%

^{*} Days on Market for all properties from April 2023 through March 2024. This is not the average of the individual figures above.

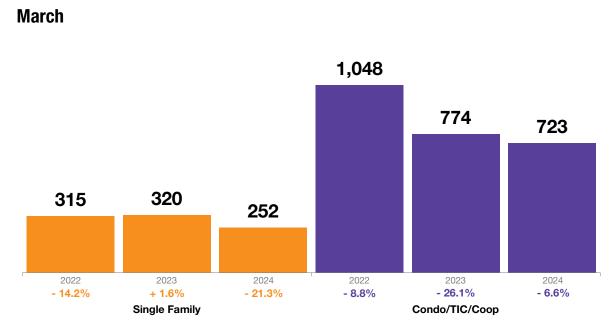
Historical Days on Market Until Sale by Month



Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.

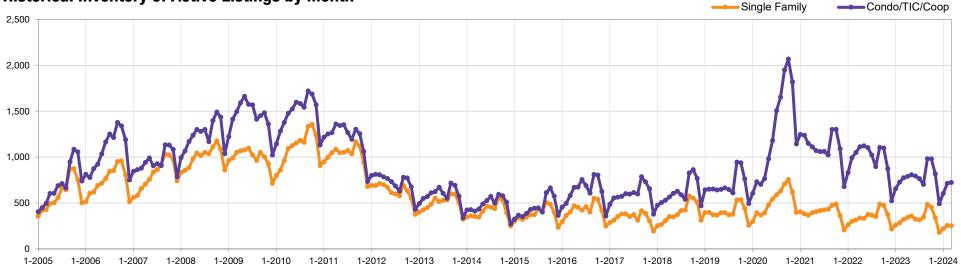




Inventory of Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Apr-2023	343	+2.1%	789	-29.0%
May-2023	357	+7.9%	807	-28.0%
Jun-2023	324	-13.6%	793	-28.1%
Jul-2023	315	-14.2%	765	-25.1%
Aug-2023	344	-2.3%	702	-21.7%
Sep-2023	484	-0.2%	980	-11.3%
Oct-2023	455	-4.0%	981	-10.6%
Nov-2023	340	-9.3%	817	-6.3%
Dec-2023	180	-16.7%	491	-6.1%
Jan-2024	219	-15.8%	604	-7.6%
Feb-2024	254	-10.6%	713	-1.8%
Mar-2024	252	-21.3%	723	-6.6%
12-Month Avg*	322	-7.4%	764	-16.7%

^{*} Active Listings for all properties from April 2023 through March 2024. This is not the average of the individual figures above.

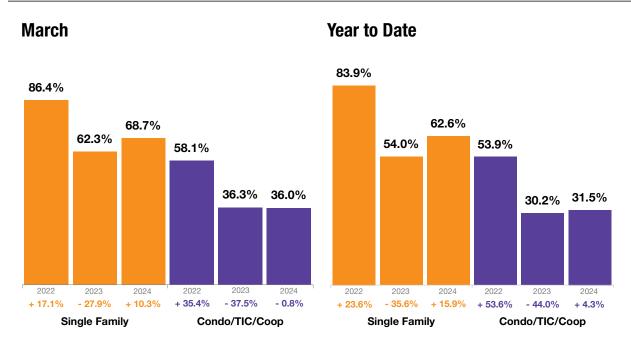
Historical Inventory of Active Listings by Month



% of Properties Sold Over List Price



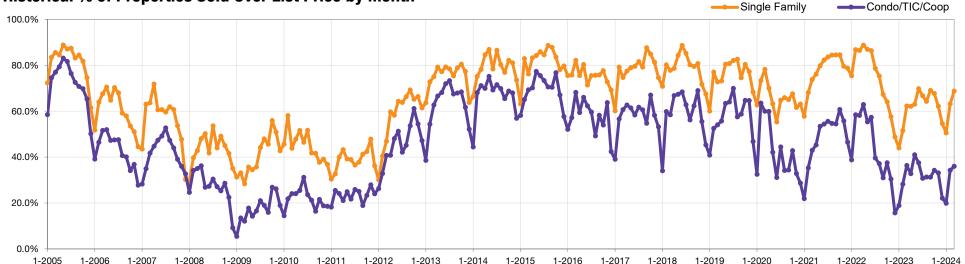
Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Apr-2023	62.1%	-30.0%	32.7%	-47.9%
May-2023	63.0%	-27.5%	40.9%	-26.0%
Jun-2023	69.8%	-19.1%	37.5%	-34.6%
Jul-2023	66.7%	-15.1%	30.7%	-22.5%
Aug-2023	64.2%	-14.7%	31.3%	-15.6%
Sep-2023	69.0%	+2.7%	31.2%	+0.6%
Oct-2023	67.7%	+5.6%	34.2%	-8.8%
Nov-2023	62.2%	+8.2%	33.1%	+8.9%
Dec-2023	54.5%	+11.9%	22.1%	+41.7%
Jan-2024	50.5%	+14.8%	19.8%	+4.8%
Feb-2024	63.1%	+22.5%	34.2%	+21.3%
Mar-2024	68.7%	+10.3%	36.0%	-0.8%
12-Month Avg	64.3%	-10.1%	32.8%	-22.3%

^{* %} of Properties Sold Over List Price for all properties from April 2023 through March 2024. This is not the average of the individual figures above.

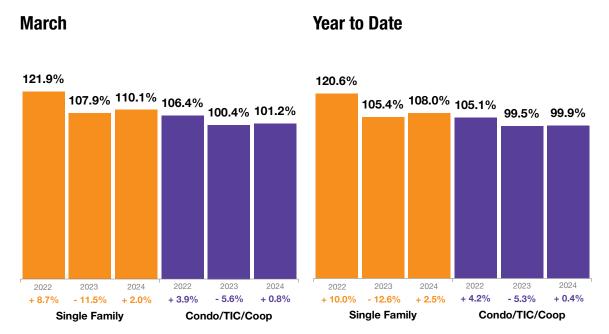
Historical % of Properties Sold Over List Price by Month



% of List Price Received



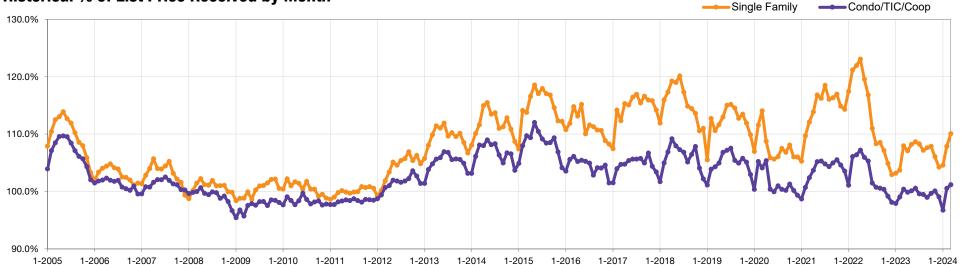
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Apr-2023	107.1%	-13.0%	99.9%	-6.8%
May-2023	108.2%	-9.5%	100.1%	-5.5%
Jun-2023	108.6%	-7.0%	100.6%	-4.5%
Jul-2023	108.3%	-2.4%	99.6%	-1.9%
Aug-2023	107.2%	-1.0%	99.5%	-1.2%
Sep-2023	107.6%	-0.8%	99.0%	-1.6%
Oct-2023	107.9%	+0.7%	99.7%	-0.7%
Nov-2023	106.0%	+1.0%	100.1%	+0.9%
Dec-2023	104.3%	+1.4%	99.0%	+0.9%
Jan-2024	104.6%	+1.4%	96.7%	-1.2%
Feb-2024	107.9%	+4.1%	100.5%	+1.5%
Mar-2024	110.1%	+2.0%	101.2%	+0.8%
12-Month Avg*	107.5%	-3.5%	99.8%	-2.5%

^{* %} of List Price Received for all properties from April 2023 through March 2024. This is not the average of the individual figures above.

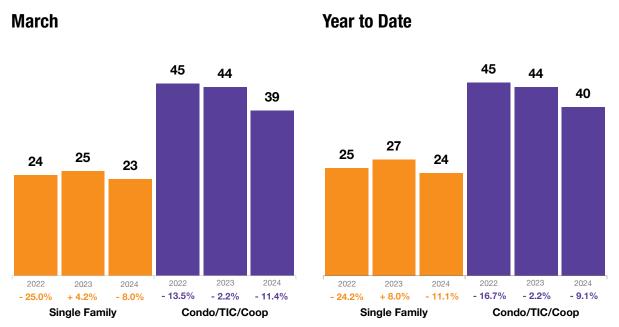
Historical % of List Price Received by Month



Housing Affordability Ratio



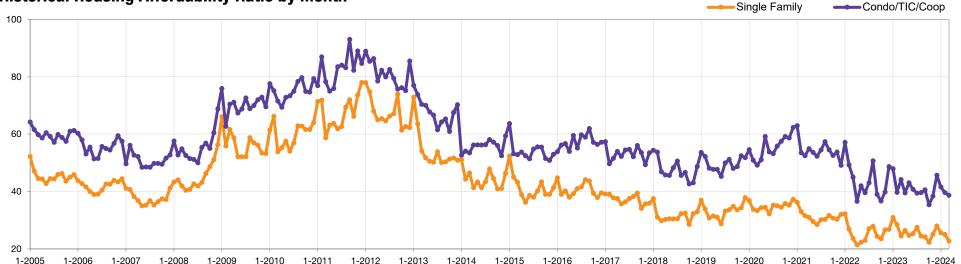
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



Housing Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Apr-2023	26	+23.8%	40	+8.1%
May-2023	25	+13.6%	43	+2.4%
Jun-2023	25	+8.7%	41	+2.5%
Jul-2023	27	0.0%	39	-9.3%
Aug-2023	24	-14.3%	40	-21.6%
Sep-2023	24	0.0%	41	+5.1%
Oct-2023	22	-4.3%	35	-5.4%
Nov-2023	25	-7.4%	38	-5.0%
Dec-2023	28	+3.7%	46	-6.1%
Jan-2024	26	-16.1%	42	-12.5%
Feb-2024	25	-10.7%	40	0.0%
Mar-2024	23	-8.0%	39	-11.4%
12-Month Avg*	25	-10.0%	40	-7.8%

^{*} Affordability Ratio for all properties from April 2023 through March 2024. This is not the average of the individual figures above.

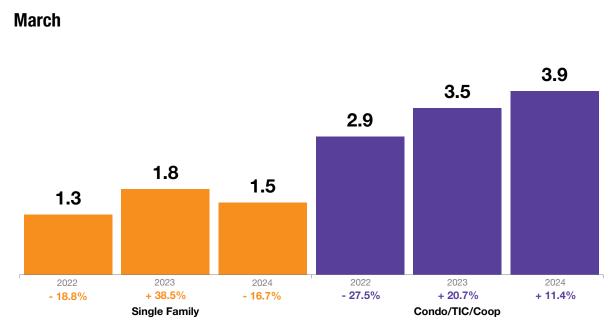
Historical Housing Affordability Ratio by Month



Months Supply of Inventory



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



Months Supply of Inventory	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Apr-2023	2.0	+42.9%	3.7	+15.6%
May-2023	2.1	+50.0%	4.0	+21.2%
Jun-2023	1.9	+18.8%	4.0	+17.6%
Jul-2023	1.9	+18.8%	4.0	+25.0%
Aug-2023	2.2	+37.5%	3.8	+31.0%
Sep-2023	3.1	+34.8%	5.4	+45.9%
Oct-2023	2.9	+26.1%	5.5	+41.0%
Nov-2023	2.1	+10.5%	4.6	+39.4%
Dec-2023	1.1	0.0%	2.7	+35.0%
Jan-2024	1.4	+7.7%	3.3	+22.2%
Feb-2024	1.6	+6.7%	3.9	+25.8%
Mar-2024	1.5	-16.7%	3.9	+11.4%
12-Month Avg*	2.0	+21.7%	4.1	+27.7%

^{*} Months Supply for all properties from April 2023 through March 2024. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview





Key Metrics	Historical Sparkbars	3-2023	3-2024	Percent Change	YTD 2023	YTD 2024	Percent Change
New Listings	3-2021 3-2022 3-2023 3-2024	611	617	+ 1.0%	1,624	1,759	+ 8.3%
Pending Sales	3-2021 3-2022 3-2023 3-2024	422	499	+ 18.2%	938	1,142	+ 21.7%
Sold Listings	3-2021 3-2022 3-2023 3-2024	409	361	- 11.7%	861	901	+ 4.6%
Median Sales Price	3-2021 3-2022 3-2023 3-2024	\$1,315,000	\$1,385,000	+ 5.3%	\$1,275,000	\$1,350,000	+ 5.9%
Avg. Sales Price	3-2021 3-2022 3-2023 3-2024	\$1,606,682	\$1,752,469	+ 9.1%	\$1,559,326	\$1,714,014	+ 9.9%
Days on Market	3-2021 3-2022 3-2023 3-2024	48	39	- 18.8%	53	49	- 7.5%
Active Listings	3-2021 3-2022 3-2023 3-2024	1,114	991	- 11.0%			
% of Properties Sold Over List Price	3-2021 3-2022 3-2023 3-2024	45.7%	51.5%	+ 12.7%	40.1%	45.7%	+ 14.0%
% of List Price Received	3-2021 3-2022 3-2023 3-2024	103.1%	105.3%	+ 2.1%	101.9%	103.5%	+ 1.6%
Affordability Ratio	3-2021 3-2022 3-2023 3-2024	29	26	- 10.3%	30	26	- 13.3%
Months Supply	3-2021 3-2022 3-2023 3-2024	2.8	2.8	0.0%			

Activity by District

Key metrics by report month for the districts of San Francisco.





- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
 - F District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
 - F District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Ac	Active Listings		Sold Listings			Median Sales Price			Days on Market			Months Supply		
	3-2023	3-2024	+/-	3-2023	3-2024	+/-	3-2023	3-2024	+/-	3-2023	3-2024	+/-	3-2023	3-2024	+/-
Single Family															
1 SF District 1	19	21	+10.5%	15	19	+26.7%	\$2,705,000	\$2,020,000	-25.3%	25	26	+4.0%	1.3	1.3	0.0%
2 SF District 2	40	27	-32.5%	25	29	+16.0%	\$1,600,000	\$1,550,000	-3.1%	28	22	-21.4%	1.1	0.9	-18.2%
3 SF District 3	19	13	-31.6%	13	13	0.0%	\$1,215,000	\$1,550,000	+27.6%	34	26	-23.5%	1.6	1.1	-31.3%
4 SF District 4	22	23	+4.5%	23	23	0.0%	\$1,900,000	\$1,950,000	+2.6%	28	17	-39.3%	0.9	1.0	+11.1%
5 SF District 5	48	37	-22.9%	19	27	+42.1%	\$2,600,000	\$2,620,000	+0.8%	30	41	+36.7%	1.9	1.7	-10.5%
6 SF District 6	8	2	-75.0%	0	3		\$0	\$3,950,000		0	22		3.6	0.6	-83.3%
7 SF District 7	42	40	-4.8%	6	11	+83.3%	\$4,429,000	\$4,351,000	-1.8%	57	22	-61.4%	6.5	4.2	-35.4%
8 SF District 8	12	6	-50.0%	2	5	+150.0%	\$6,025,000	\$1,298,000	-78.5%	189	24	-87.3%	4.4	2.6	-40.9%
9 SF District 9	37	30	-18.9%	19	13	-31.6%	\$1,625,000	\$1,695,000	+4.3%	29	26	-10.3%	2.1	1.8	-14.3%
10 SF District 10	73	53	-27.4%	29	23	-20.7%	\$1,170,000	\$1,100,000	-6.0%	32	37	+15.6%	2.0	1.7	-15.0%
Condo/TIC/Coop															
1 SF District 1	24	20	-16.7%	16	4	-75.0%	\$1,090,000	\$1,382,000	+26.8%	28	33	+17.9%	2.0	2.3	+15.0%
2 SF District 2	12	8	-33.3%	7	5	-28.6%	\$925,000	\$1,440,000	+55.7%	28	41	+46.4%	3.3	2.5	-24.2%
3 SF District 3	6	3	-50.0%	4	2	-50.0%	\$577,500	\$678,000	+17.4%	35	16	-54.3%	2.1	1.6	-23.8%
4 SF District 4	15	8	-46.7%	2	3	+50.0%	\$735,000	\$823,500	+12.0%	34	71	+108.8%	6.2	2.0	-67.7%
5 SF District 5	75	59	-21.3%	44	33	-25.0%	\$1,420,000	\$1,352,000	-4.8%	35	25	-28.6%	1.8	1.9	+5.6%
6 SF District 6	69	46	-33.3%	28	13	-53.6%	\$1,470,000	\$1,130,000	-23.1%	42	37	-11.9%	2.8	2.5	-10.7%
7 SF District 7	66	63	-4.5%	20	20	0.0%	\$1,338,000	\$1,899,000	+41.9%	39	43	+10.3%	2.9	3.1	+6.9%
8 SF District 8	175	188	+7.4%	43	38	-11.6%	\$960,000	\$1,250,000	+30.2%	72	54	-25.0%	4.7	5.0	+6.4%
9 SF District 9	305	293	-3.9%	77	67	-13.0%	\$978,000	\$995,000	+1.7%	66	62	-6.1%	4.4	5.1	+15.9%
10 SF District 10	27	35	+29.6%	7	4	-42.9%	\$698,000	\$401,500	-42.5%	248	82	-66.9%	5.1	7.5	+47.1%