



Monthly Indicators

January 2024

U.S. existing-home sales slipped 1.0% month-over-month and were down 6.2% year-over-year as of last measure, while pending sales jumped 8.3% from the previous month, marking the largest gain since June 2020, according to the National Association of REALTORS® (NAR). Mortgage rates have dropped significantly from their peak last fall, and homebuyers are beginning to come out of the woodwork, with NAR forecasting a 13% increase in existing-home sales this year compared to 2023.

New Listings were up 9.5 percent for single family homes and 1.2 percent for Condo/TIC/Coop properties. Pending Sales increased 32.2 percent for single family homes and 47.2 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 15.2 percent to \$1,575,000 for single family homes and 8.7 percent to \$1,087,500 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 7.7 percent for single family units but was up 11.1 percent for Condo/TIC/Coop units.

Despite tepid sales activity, the persistent shortage of housing supply has helped prop up home values nationwide, with the median existing-home price rising 4.4% year-over-year to \$382,600, according to NAR. Total unsold inventory was at 1 million units heading into January, an 11.5% decline from the previous month, for a 3.2 months' supply at the current sales pace. Nationally, listing activity has started to pick up, and with mortgage rates stabilizing and housing completions on the rise, inventory is expected to improve in the coming months.

Monthly Snapshot

+ 15.2%

+ 8.7%

+ 7.2%

One-Year Change in
**Median Sales Price Single
Family**

One-Year Change in
**Median Sales Price
Condo/TIC/Coop**

One-Year Change in
**Median Sales Price
All Property Types**

Residential real estate activity in San Francisco County (Districts 1-10) composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	1-2023	1-2024	Percent Change	YTD 2023	YTD 2024	Percent Change
New Listings		168	184	+ 9.5%	168	184	+ 9.5%
Pending Sales		87	115	+ 32.2%	87	115	+ 32.2%
Sold Listings		100	91	- 9.0%	100	91	- 9.0%
Median Sales Price		\$1,367,500	\$1,575,000	+ 15.2%	\$1,367,500	\$1,575,000	+ 15.2%
Avg. Sales Price		\$1,811,636	\$2,245,947	+ 24.0%	\$1,811,636	\$2,245,947	+ 24.0%
Days on Market		50	58	+ 16.0%	50	58	+ 16.0%
Active Listings		260	196	- 24.6%	--	--	--
% of Properties Sold Over List Price		44.0%	50.5%	+ 14.8%	44.0%	50.5%	+ 14.8%
% of List Price Received		103.2%	104.6%	+ 1.4%	103.2%	104.6%	+ 1.4%
Affordability Ratio		31	26	- 16.1%	31	26	- 16.1%
Months Supply		1.3	1.2	- 7.7%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

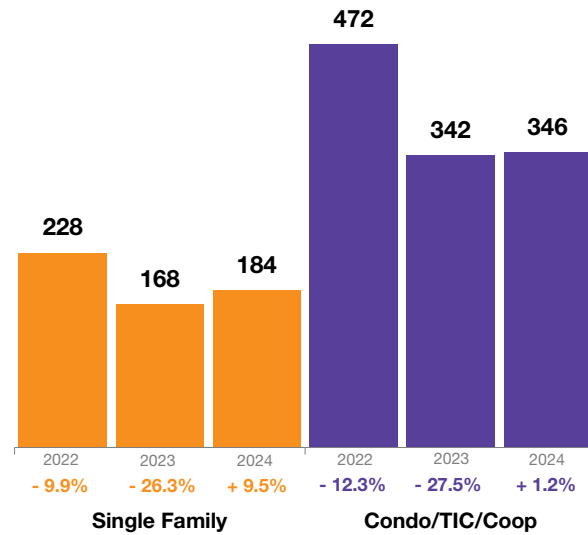
Key Metrics	Historical Sparkbars	1-2023	1-2024	Percent Change	YTD 2023	YTD 2024	Percent Change
New Listings		342	346	+ 1.2%	342	346	+ 1.2%
Pending Sales		123	181	+ 47.2%	123	181	+ 47.2%
Sold Listings		105	114	+ 8.6%	105	114	+ 8.6%
Median Sales Price		\$1,000,000	\$1,087,500	+ 8.7%	\$1,000,000	\$1,087,500	+ 8.7%
Avg. Sales Price		\$1,264,429	\$1,445,391	+ 14.3%	\$1,264,429	\$1,445,391	+ 14.3%
Days on Market		87	86	- 1.1%	87	86	- 1.1%
Active Listings		653	559	- 14.4%	--	--	--
% of Properties Sold Over List Price		19.0%	19.3%	+ 1.6%	19.0%	19.3%	+ 1.6%
% of List Price Received		97.9%	96.7%	- 1.2%	97.9%	96.7%	- 1.2%
Affordability Ratio		48	42	- 12.5%	48	42	- 12.5%
Months Supply		2.7	3.0	+ 11.1%	--	--	--

New Listings

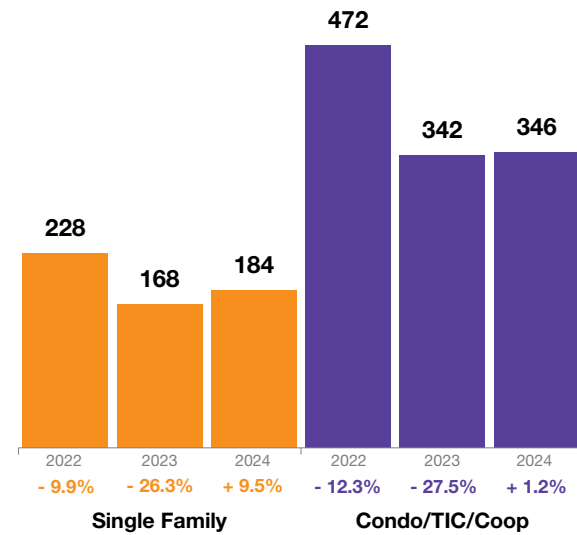
A count of the properties that have been newly listed on the market in a given month.



January

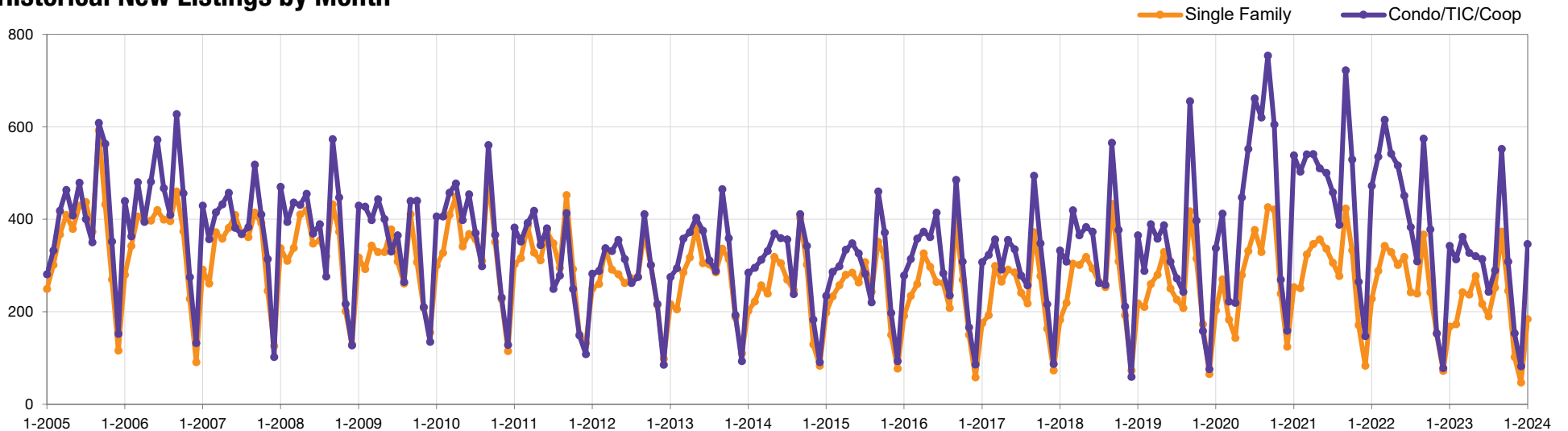


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2023	173	-39.9%	313	-41.5%
Mar-2023	242	-29.2%	362	-41.1%
Apr-2023	237	-28.0%	327	-39.7%
May-2023	277	-8.0%	320	-38.0%
Jun-2023	217	-31.8%	314	-30.4%
Jul-2023	190	-21.5%	243	-36.6%
Aug-2023	252	+5.4%	289	-6.5%
Sep-2023	373	+1.6%	552	-3.8%
Oct-2023	245	+1.2%	308	-18.5%
Nov-2023	102	-32.9%	153	0.0%
Dec-2023	47	-34.7%	82	+5.1%
Jan-2024	184	+9.5%	346	+1.2%
12-Month Avg	212	-17.0%	301	-26.0%

Historical New Listings by Month



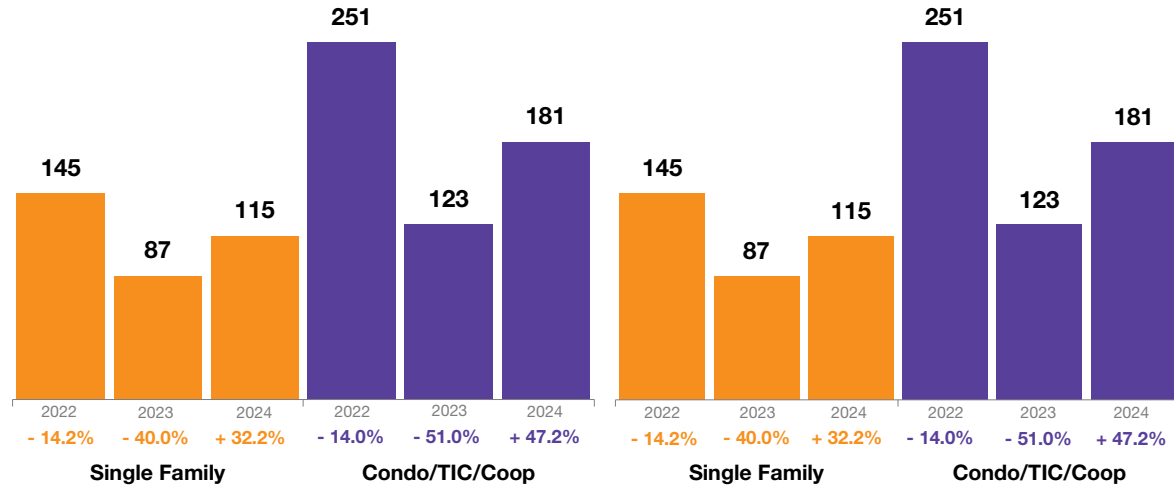
Pending Sales

A count of the properties on which offers have been accepted in a given month.



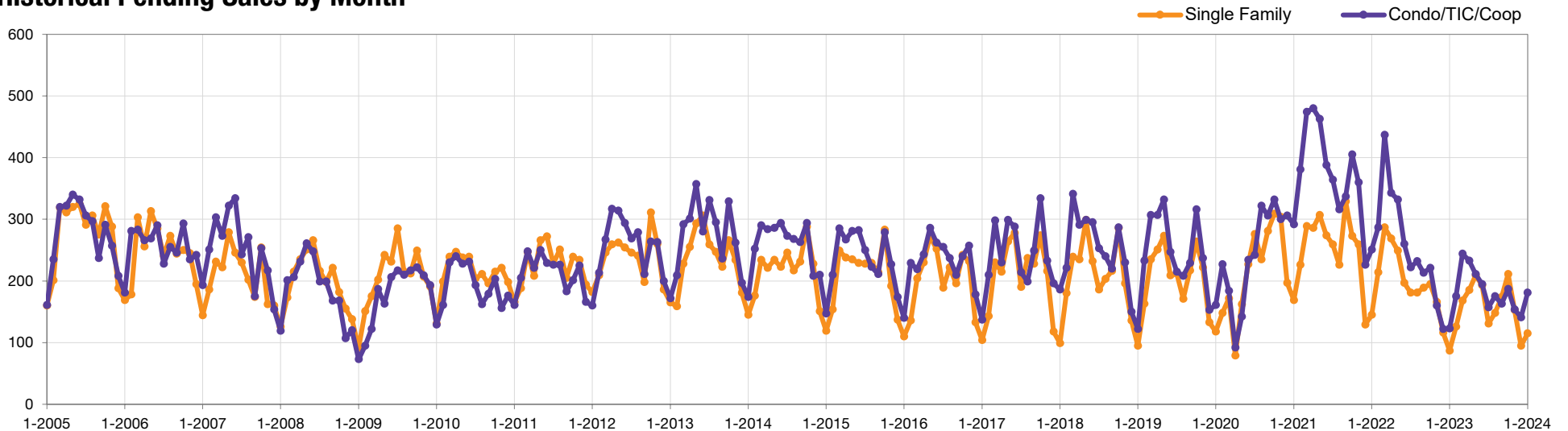
January

Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2023	126	-41.1%	175	-39.0%
Mar-2023	168	-41.5%	244	-44.2%
Apr-2023	185	-31.2%	233	-32.1%
May-2023	209	-16.1%	211	-36.4%
Jun-2023	193	-2.0%	195	-25.0%
Jul-2023	131	-27.6%	157	-29.3%
Aug-2023	148	-18.2%	175	-24.6%
Sep-2023	174	-7.9%	163	-23.5%
Oct-2023	211	+8.2%	187	-15.4%
Nov-2023	153	-7.8%	154	-3.8%
Dec-2023	95	-18.1%	141	+15.6%
Jan-2024	115	+32.2%	181	+47.2%
12-Month Avg	159	-18.1%	185	-24.9%

Historical Pending Sales by Month

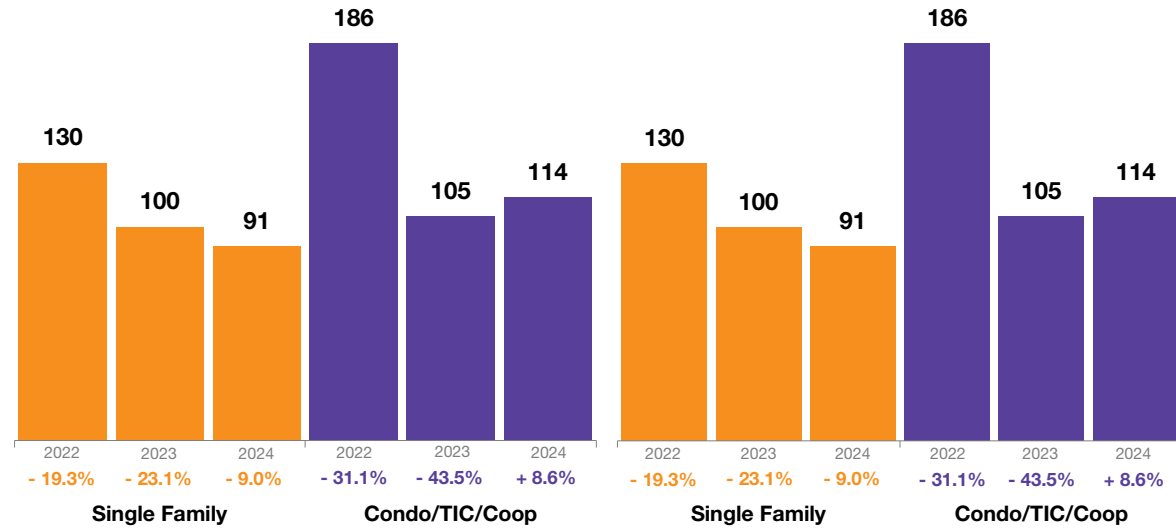


Sold Listings

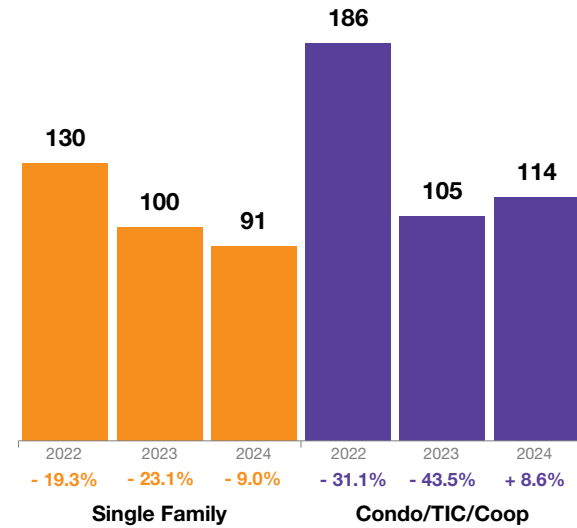
A count of the actual sales that closed in a given month.



January

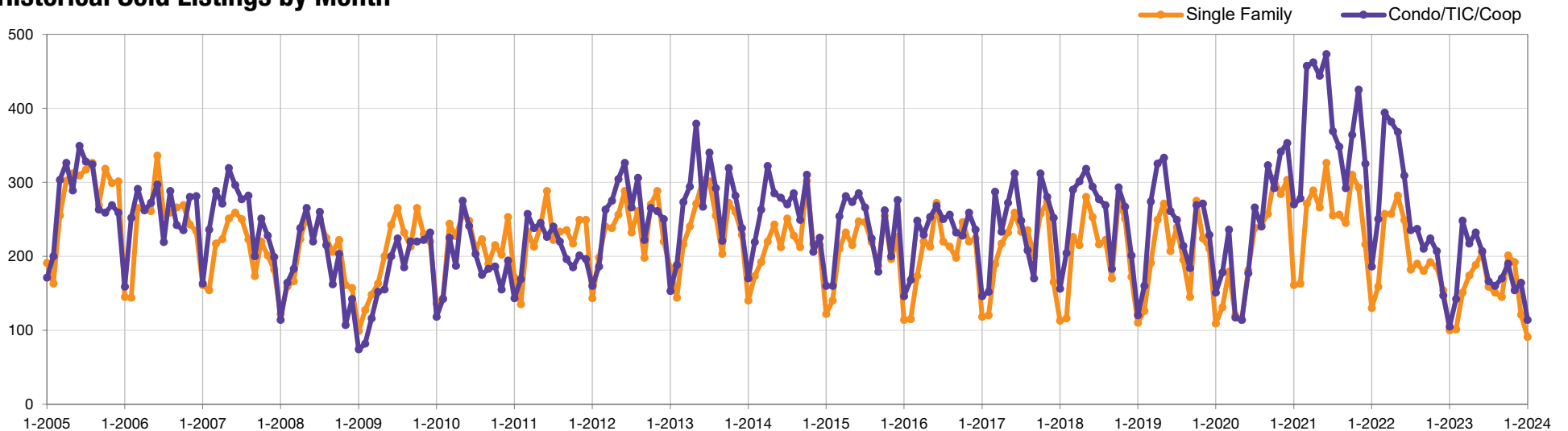


Year to Date



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2023	101	-36.5%	142	-43.2%
Mar-2023	151	-41.2%	248	-37.1%
Apr-2023	174	-32.3%	217	-43.2%
May-2023	188	-33.3%	232	-37.0%
Jun-2023	205	-17.7%	207	-33.0%
Jul-2023	159	-12.6%	166	-29.4%
Aug-2023	151	-20.5%	160	-32.5%
Sep-2023	145	-19.4%	170	-19.0%
Oct-2023	201	+4.7%	190	-15.2%
Nov-2023	192	+3.2%	154	-25.6%
Dec-2023	121	-21.4%	164	+11.6%
Jan-2024	91	-9.0%	114	+8.6%
12-Month Avg	157	-21.3%	180	-29.5%

Historical Sold Listings by Month

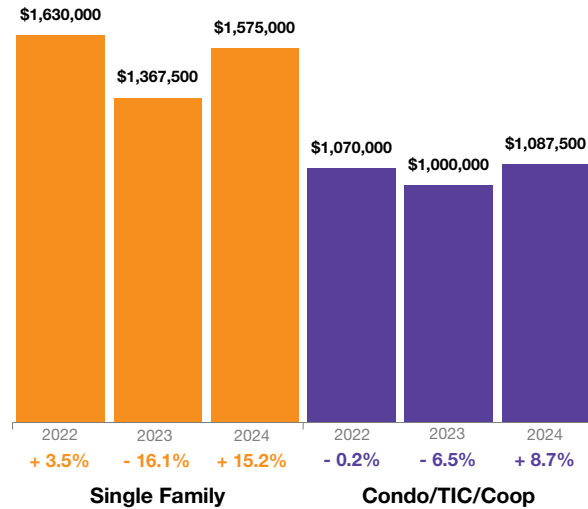


Median Sales Price

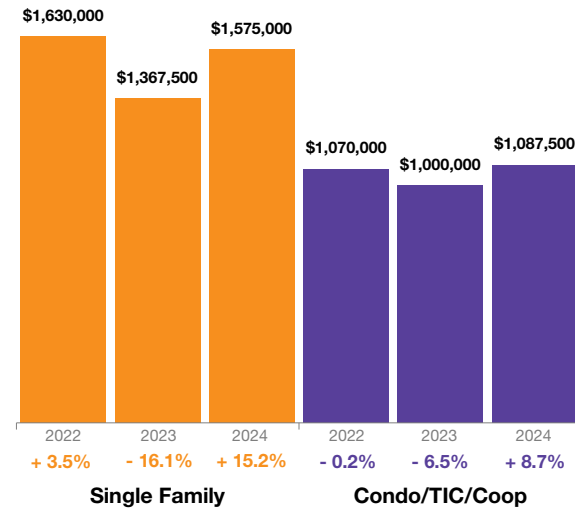
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



January



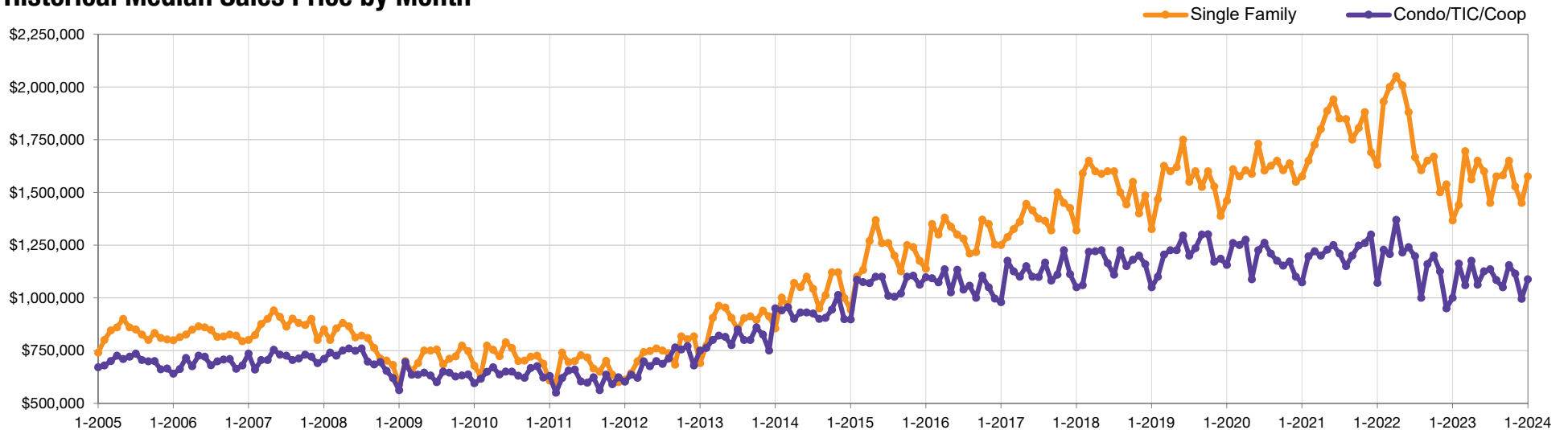
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2023	\$1,440,000	-25.4%	\$1,162,500	-5.3%
Mar-2023	\$1,695,000	-15.3%	\$1,060,000	-12.2%
Apr-2023	\$1,560,500	-23.9%	\$1,175,000	-14.2%
May-2023	\$1,650,000	-17.8%	\$1,062,500	-12.6%
Jun-2023	\$1,600,000	-14.9%	\$1,125,000	-9.3%
Jul-2023	\$1,450,000	-13.0%	\$1,135,000	-5.2%
Aug-2023	\$1,575,000	-1.9%	\$1,084,193	+8.4%
Sep-2023	\$1,580,000	-4.2%	\$1,050,000	-9.5%
Oct-2023	\$1,650,000	-1.2%	\$1,155,000	-3.8%
Nov-2023	\$1,528,500	+1.9%	\$1,115,053	-0.9%
Dec-2023	\$1,450,000	-5.7%	\$995,000	+4.7%
Jan-2024	\$1,575,000	+15.2%	\$1,087,500	+8.7%
12-Month Avg*	\$1,565,000	-11.5%	\$1,100,000	-8.3%

* Median Sales Price for all properties from February 2023 through January 2024. This is not the average of the individual figures above.

Historical Median Sales Price by Month

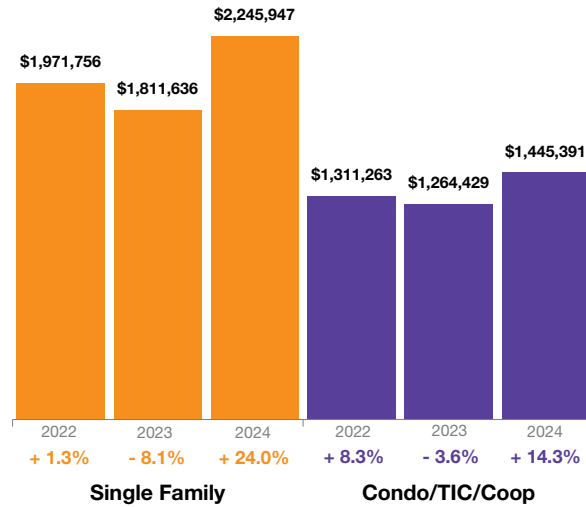


Average Sales Price

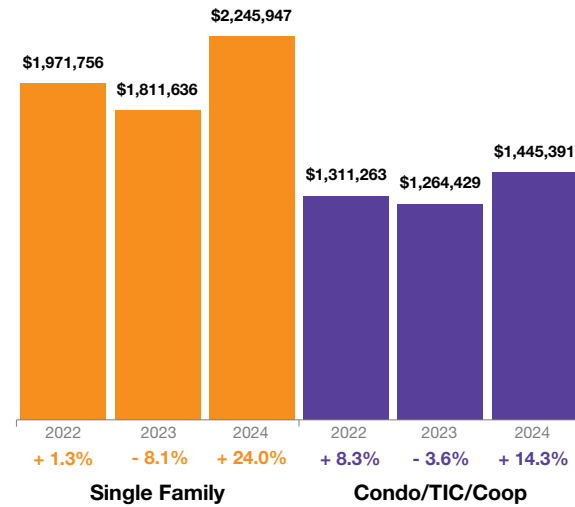
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



January



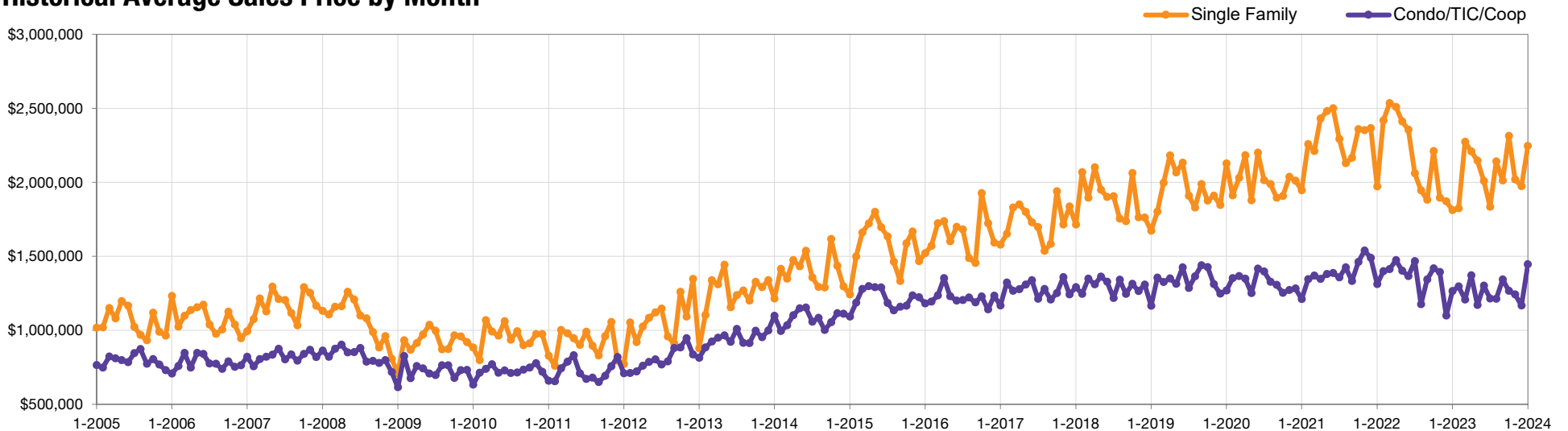
Year to Date



Average Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2023	\$1,823,104	-24.6%	\$1,296,409	-7.3%
Mar-2023	\$2,272,702	-10.3%	\$1,207,124	-14.5%
Apr-2023	\$2,209,070	-12.0%	\$1,370,225	-7.1%
May-2023	\$2,145,625	-11.0%	\$1,171,111	-16.5%
Jun-2023	\$2,009,398	-14.7%	\$1,300,566	-4.8%
Jul-2023	\$1,835,021	-10.9%	\$1,213,203	-17.3%
Aug-2023	\$2,141,891	+10.0%	\$1,211,778	+3.1%
Sep-2023	\$2,012,607	+7.0%	\$1,342,704	-0.0%
Oct-2023	\$2,312,677	+4.6%	\$1,265,490	-10.8%
Nov-2023	\$2,018,188	+6.5%	\$1,241,516	-10.9%
Dec-2023	\$1,973,556	+5.5%	\$1,166,449	+6.2%
Jan-2024	\$2,245,947	+24.0%	\$1,445,391	+14.3%
12-Month Avg*	\$2,091,292	-5.4%	\$1,262,963	-8.0%

* Avg. Sales Price for all properties from February 2023 through January 2024. This is not the average of the individual figures above.

Historical Average Sales Price by Month



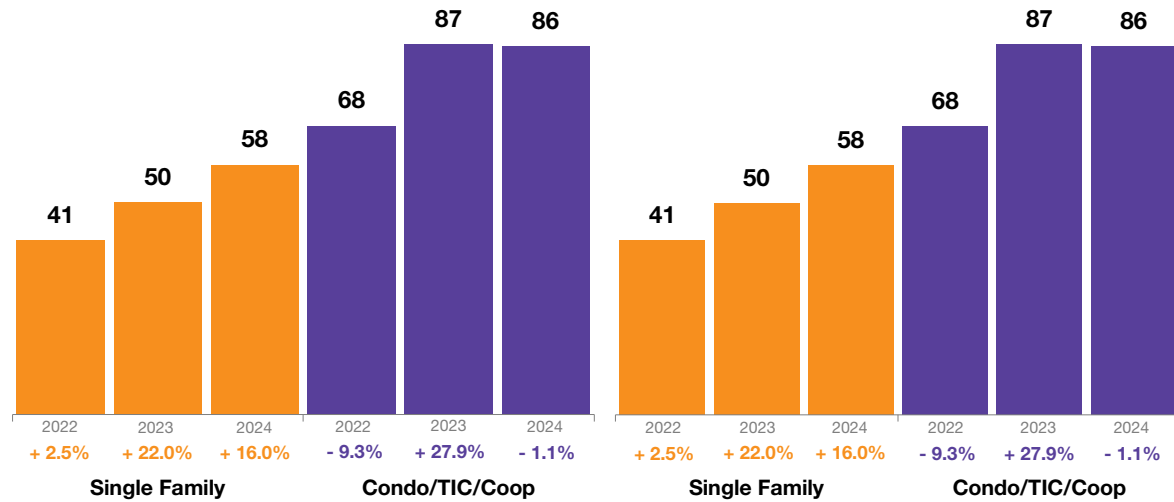
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



January

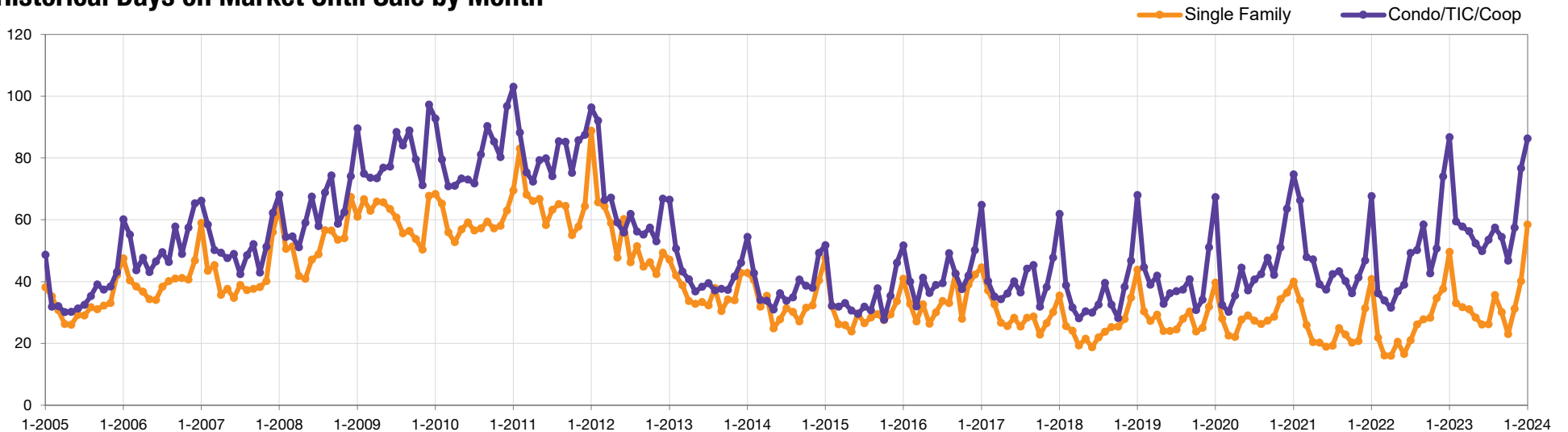
Year to Date



Days on Market Until Sale	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2023	33	+50.0%	59	+63.9%
Mar-2023	32	+100.0%	58	+70.6%
Apr-2023	31	+93.8%	56	+75.0%
May-2023	28	+33.3%	52	+40.5%
Jun-2023	26	+52.9%	50	+28.2%
Jul-2023	26	+23.8%	54	+10.2%
Aug-2023	36	+38.5%	57	+14.0%
Sep-2023	30	+7.1%	54	-6.9%
Oct-2023	23	-17.9%	47	+9.3%
Nov-2023	31	-11.4%	57	+11.8%
Dec-2023	40	+5.3%	77	+4.1%
Jan-2024	58	+16.0%	86	-1.1%
12-Month Avg*	31	+28.6%	58	+30.4%

* Days on Market for all properties from February 2023 through January 2024. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

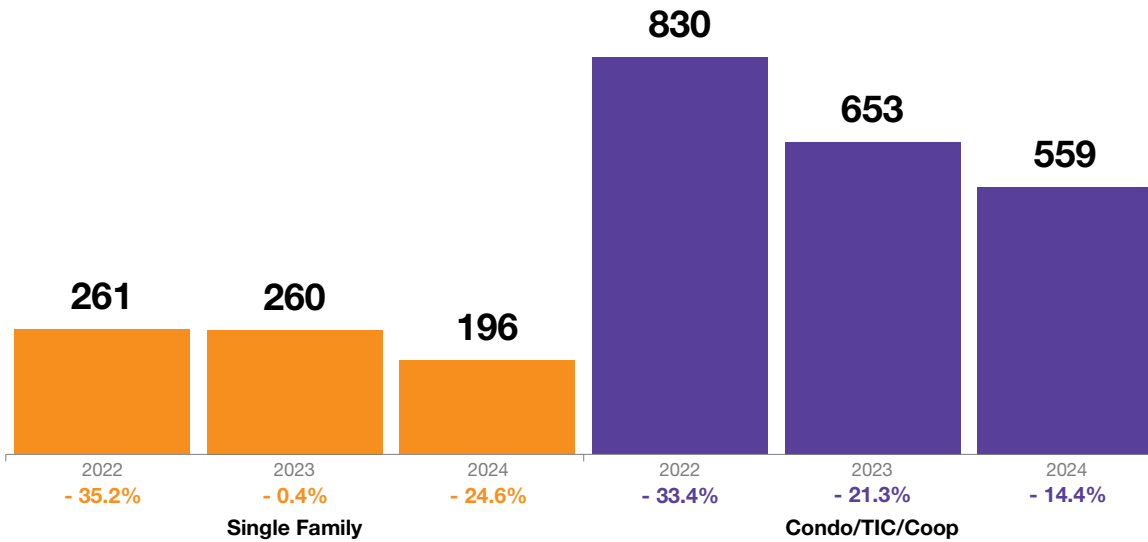


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



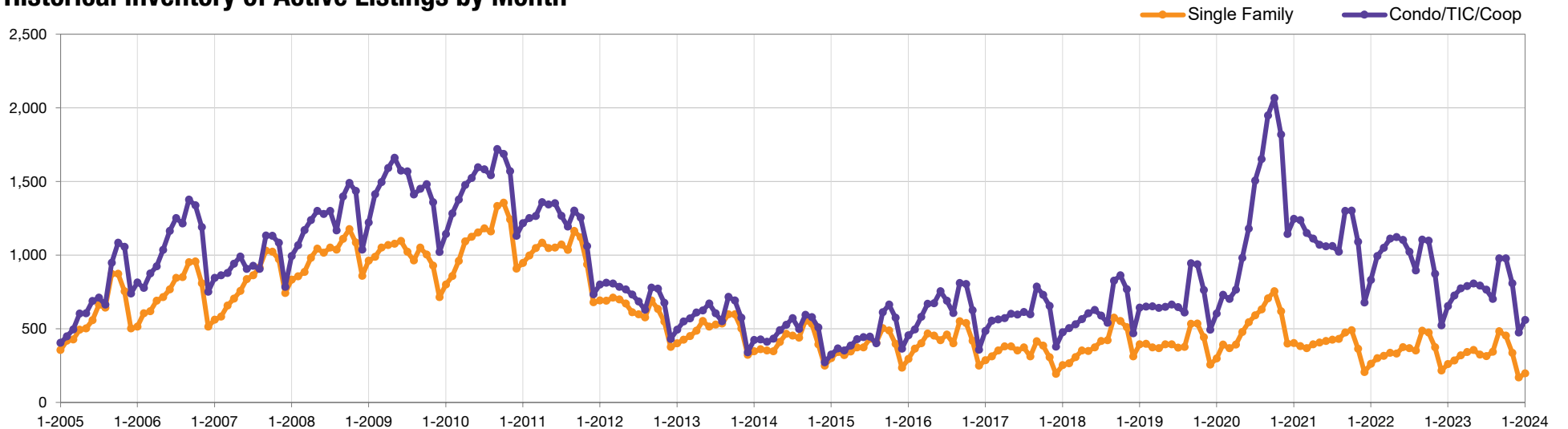
January



Inventory of Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2023	284	-5.0%	725	-26.9%
Mar-2023	319	+1.3%	773	-26.2%
Apr-2023	342	+1.8%	789	-29.0%
May-2023	356	+7.6%	807	-28.0%
Jun-2023	323	-13.9%	792	-28.2%
Jul-2023	314	-14.4%	764	-25.2%
Aug-2023	343	-2.6%	701	-21.8%
Sep-2023	483	-0.4%	978	-11.5%
Oct-2023	452	-4.6%	977	-10.9%
Nov-2023	336	-10.4%	808	-7.3%
Dec-2023	169	-21.8%	474	-9.4%
Jan-2024	196	-24.6%	559	-14.4%
12-Month Avg*	326	-6.4%	762	-20.8%

* Active Listings for all properties from February 2023 through January 2024. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

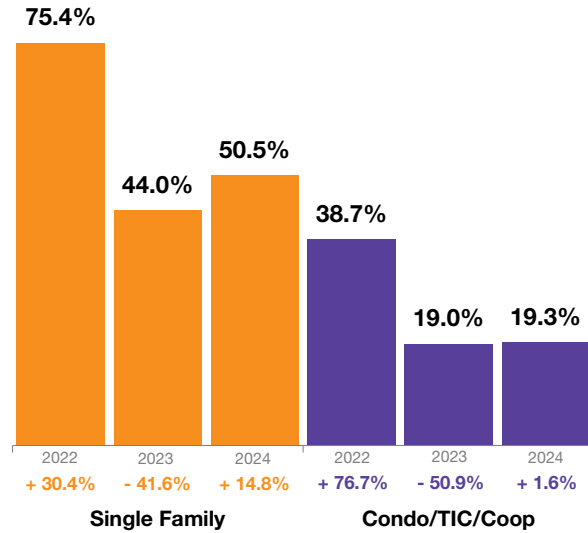


% of Properties Sold Over List Price

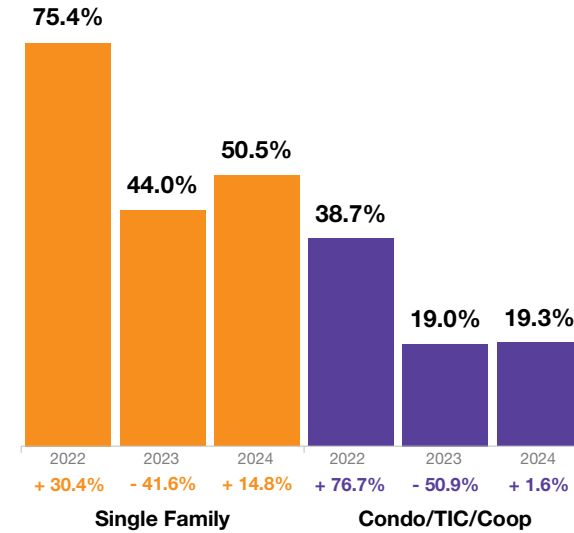


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

January



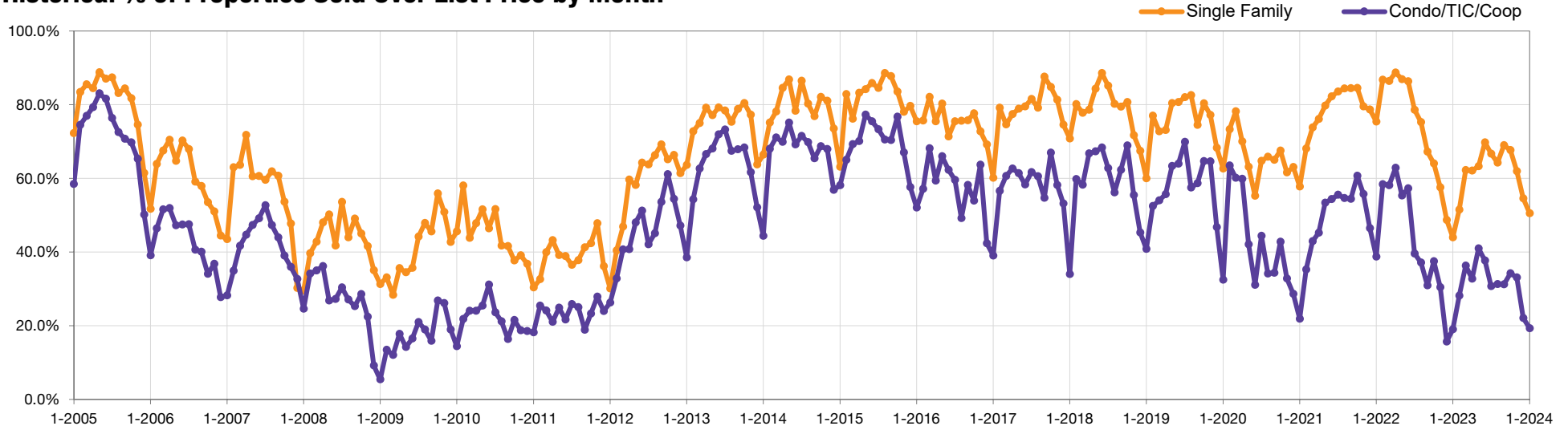
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2023	51.5%	-40.7%	28.2%	-51.7%
Mar-2023	62.3%	-27.9%	36.3%	-37.5%
Apr-2023	62.1%	-30.0%	32.7%	-47.9%
May-2023	63.3%	-27.2%	40.9%	-26.0%
Jun-2023	69.8%	-19.1%	37.7%	-34.2%
Jul-2023	66.7%	-15.1%	30.7%	-22.5%
Aug-2023	64.2%	-14.7%	31.3%	-15.6%
Sep-2023	69.0%	+2.7%	31.2%	+0.6%
Oct-2023	67.7%	+5.6%	34.2%	-8.8%
Nov-2023	62.0%	+7.8%	33.1%	+8.9%
Dec-2023	54.5%	+11.9%	22.1%	+41.7%
Jan-2024	50.5%	+14.8%	19.3%	+1.6%
12-Month Avg	63.1%	-16.4%	32.5%	-30.4%

* % of Properties Sold Over List Price for all properties from February 2023 through January 2024. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

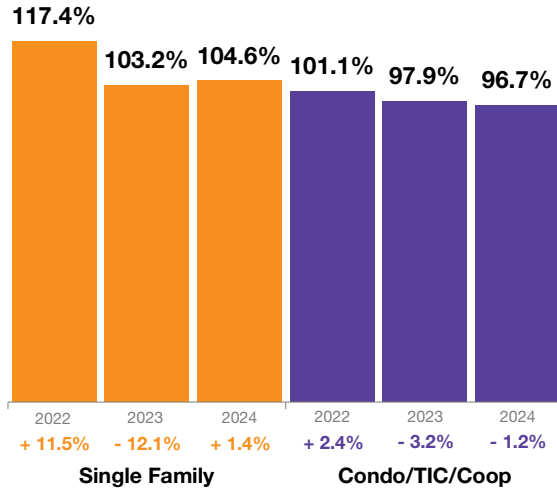


% of List Price Received

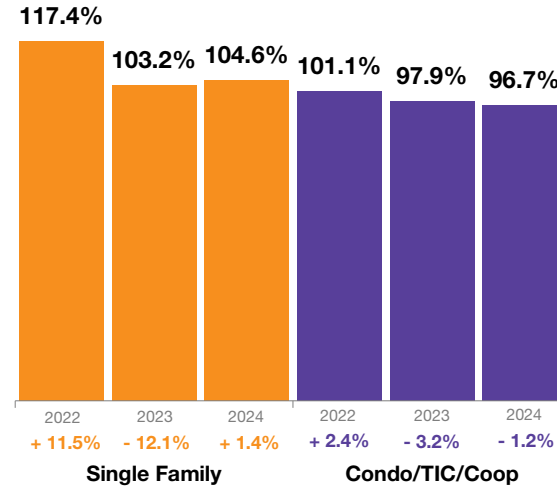
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



January



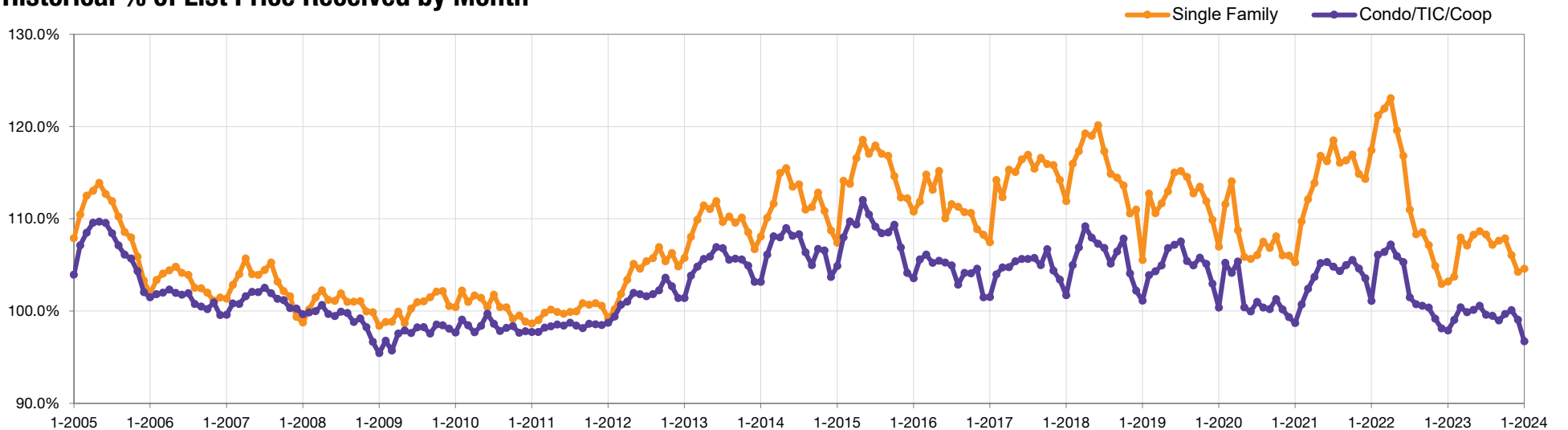
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2023	103.7%	-14.4%	99.0%	-6.7%
Mar-2023	107.9%	-11.5%	100.4%	-5.6%
Apr-2023	107.1%	-13.0%	99.9%	-6.8%
May-2023	108.2%	-9.5%	100.1%	-5.5%
Jun-2023	108.6%	-7.0%	100.6%	-4.5%
Jul-2023	108.3%	-2.4%	99.6%	-1.9%
Aug-2023	107.2%	-1.0%	99.5%	-1.2%
Sep-2023	107.6%	-0.8%	99.0%	-1.6%
Oct-2023	107.9%	+0.7%	99.7%	-0.7%
Nov-2023	106.1%	+1.1%	100.1%	+0.9%
Dec-2023	104.3%	+1.4%	99.0%	+0.9%
Jan-2024	104.6%	+1.4%	96.7%	-1.2%
12-Month Avg*	107.1%	-5.8%	99.6%	-3.7%

* % of List Price Received for all properties from February 2023 through January 2024. This is not the average of the individual figures above.

Historical % of List Price Received by Month

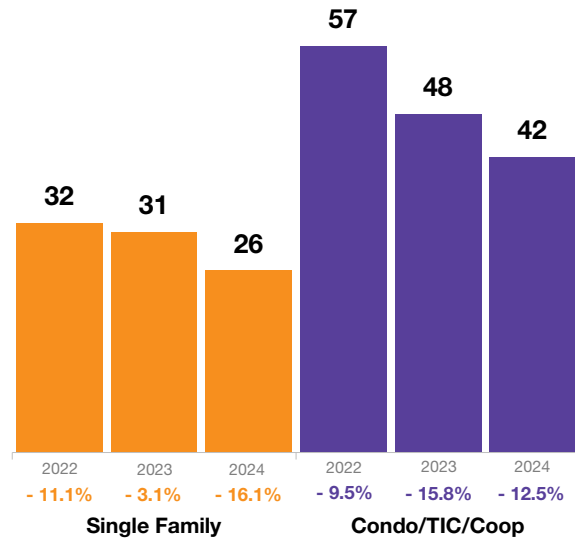


Housing Affordability Ratio

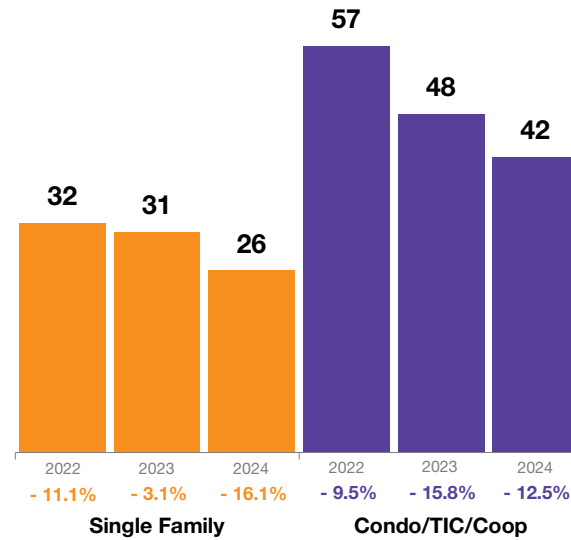


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

January



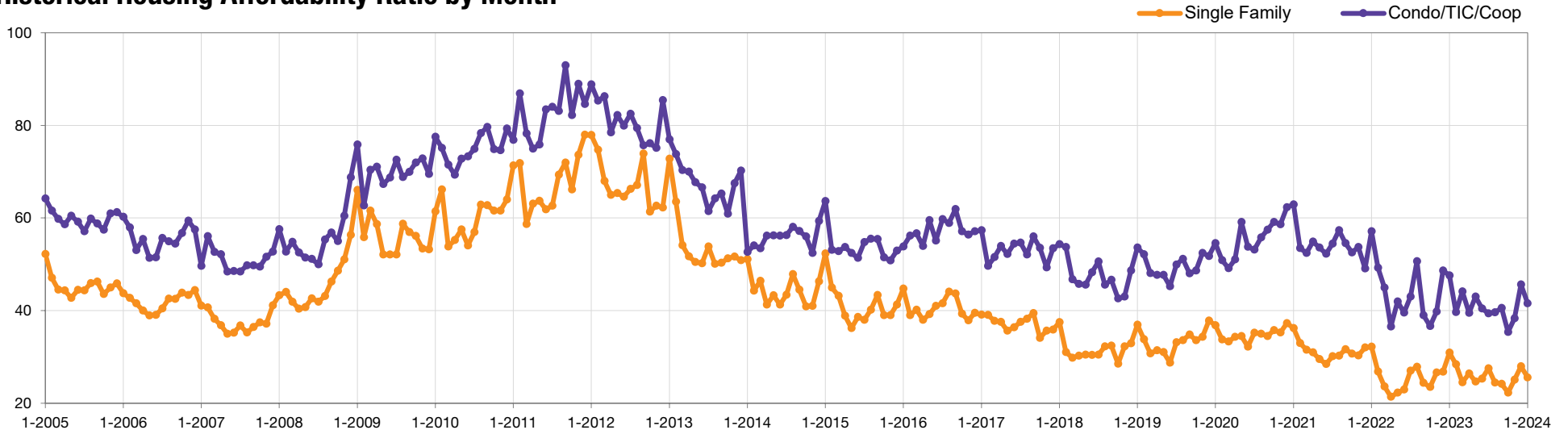
Year to Date



Housing Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2023	28	+3.7%	40	-18.4%
Mar-2023	25	+4.2%	44	-2.2%
Apr-2023	26	+23.8%	40	+8.1%
May-2023	25	+13.6%	43	+2.4%
Jun-2023	25	+8.7%	40	0.0%
Jul-2023	27	0.0%	39	-9.3%
Aug-2023	24	-14.3%	40	-21.6%
Sep-2023	24	0.0%	41	+5.1%
Oct-2023	22	-4.3%	35	-5.4%
Nov-2023	25	-7.4%	38	-5.0%
Dec-2023	28	+3.7%	46	-6.1%
Jan-2024	26	-16.1%	42	-12.5%
12-Month Avg*	26	+2.6%	41	-2.6%

* Affordability Ratio for all properties from February 2023 through January 2024. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

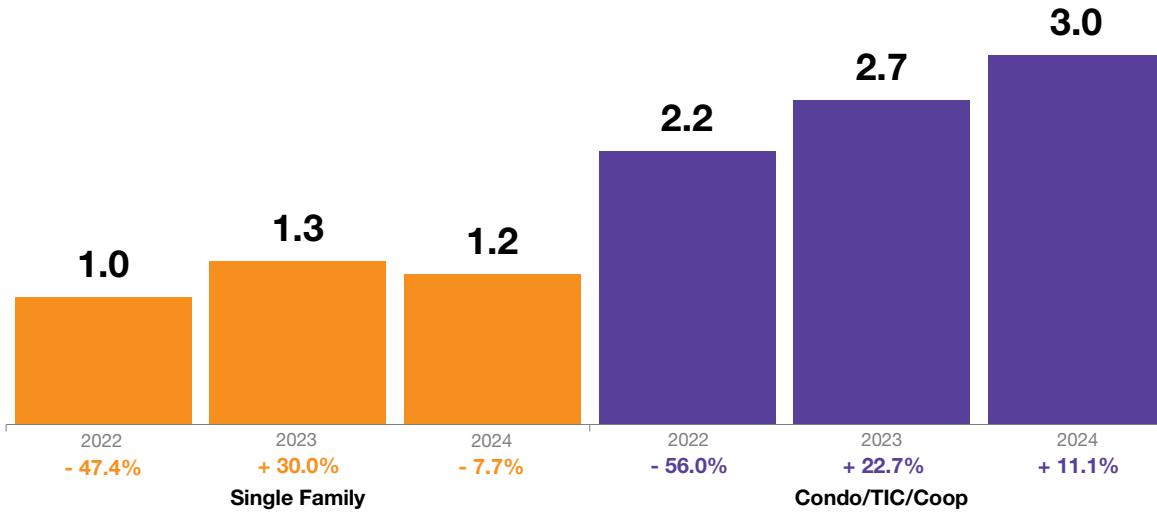


Months Supply of Inventory



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

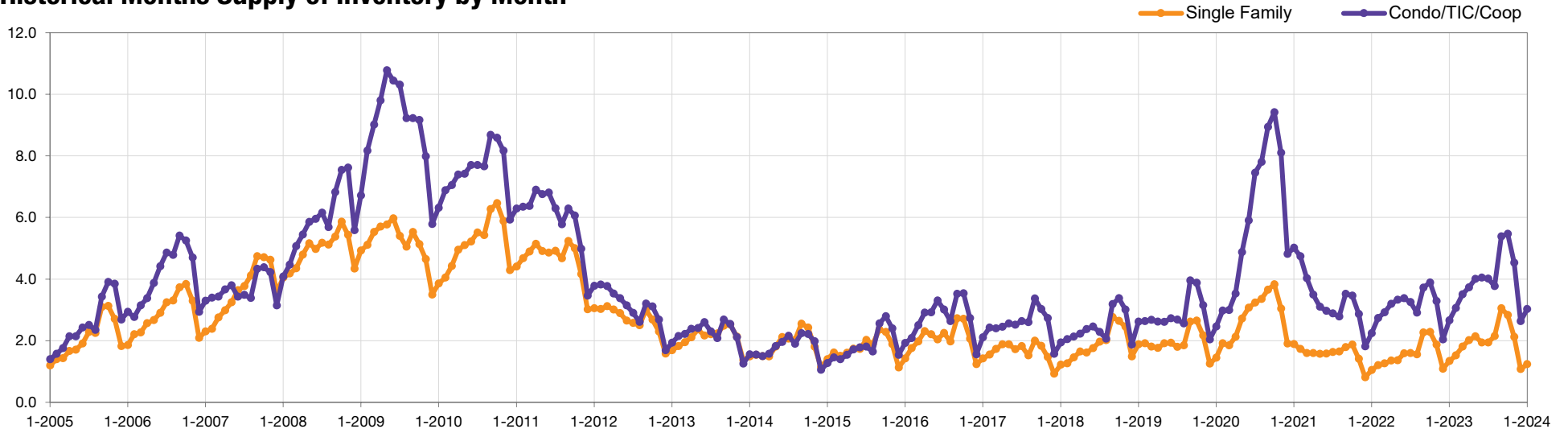
January



Months Supply of Inventory	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Feb-2023	1.5	+25.0%	3.1	+14.8%
Mar-2023	1.8	+38.5%	3.5	+20.7%
Apr-2023	2.0	+42.9%	3.7	+15.6%
May-2023	2.1	+50.0%	4.0	+21.2%
Jun-2023	1.9	+18.8%	4.0	+17.6%
Jul-2023	1.9	+18.8%	4.0	+25.0%
Aug-2023	2.2	+37.5%	3.8	+31.0%
Sep-2023	3.1	+34.8%	5.4	+45.9%
Oct-2023	2.8	+21.7%	5.5	+41.0%
Nov-2023	2.1	+10.5%	4.5	+36.4%
Dec-2023	1.1	0.0%	2.6	+30.0%
Jan-2024	1.2	-7.7%	3.0	+11.1%
12-Month Avg*	2.0	+26.9%	3.9	+26.5%

* Months Supply for all properties from February 2023 through January 2024. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	1-2023	1-2024	Percent Change	YTD 2023	YTD 2024	Percent Change
New Listings		516	535	+ 3.7%	516	535	+ 3.7%
Pending Sales		212	301	+ 42.0%	212	301	+ 42.0%
Sold Listings		207	210	+ 1.4%	207	210	+ 1.4%
Median Sales Price		\$1,212,500	\$1,300,000	+ 7.2%	\$1,212,500	\$1,300,000	+ 7.2%
Avg. Sales Price		\$1,524,462	\$1,785,289	+ 17.1%	\$1,524,462	\$1,785,289	+ 17.1%
Days on Market		69	74	+ 7.2%	69	74	+ 7.2%
Active Listings		936	773	- 17.4%	--	--	--
% of Properties Sold Over List Price		31.4%	33.3%	+ 6.1%	31.4%	33.3%	+ 6.1%
% of List Price Received		100.5%	100.2%	- 0.3%	100.5%	100.2%	- 0.3%
Affordability Ratio		32	26	- 18.8%	32	26	- 18.8%
Months Supply		2.1	2.2	+ 4.8%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	1-2023	1-2024	+ / -	1-2023	1-2024	+ / -	1-2023	1-2024	+ / -	1-2023	1-2024	+ / -	1-2023	1-2024	+ / -
Single Family															
1 SF District 1	22	10	-54.5%	12	13	+8.3%	\$2,160,000	\$1,715,000	-20.6%	49	79	+61.2%	1.3	0.7	-46.2%
2 SF District 2	29	21	-27.6%	20	14	-30.0%	\$1,435,000	\$1,528,000	+6.5%	45	66	+46.7%	0.8	0.7	-12.5%
3 SF District 3	18	19	+5.6%	7	9	+28.6%	\$1,105,000	\$1,100,000	-0.5%	45	33	-26.7%	1.4	1.7	+21.4%
4 SF District 4	24	21	-12.5%	16	13	-18.8%	\$1,447,500	\$1,925,000	+33.0%	55	61	+10.9%	0.9	1.0	+11.1%
5 SF District 5	32	30	-6.3%	10	10	0.0%	\$1,855,000	\$2,725,000	+46.9%	64	58	-9.4%	1.1	1.5	+36.4%
6 SF District 6	6	3	-50.0%	1	1	0.0%	\$4,500,000	\$3,615,000	-19.7%	0	10	--	2.0	1.1	-45.0%
7 SF District 7	27	19	-29.6%	2	8	+300.0%	\$5,855,000	\$5,262,500	-10.1%	85	73	-14.1%	3.4	2.3	-32.4%
8 SF District 8	7	9	+28.6%	0	0	--	\$0	\$0	--	0	0	--	2.2	5.1	+131.8%
9 SF District 9	30	20	-33.3%	9	7	-22.2%	\$1,210,000	\$1,600,000	+32.2%	36	51	+41.7%	1.5	1.2	-20.0%
10 SF District 10	65	44	-32.3%	23	16	-30.4%	\$1,040,000	\$1,025,000	-1.4%	48	48	0.0%	1.7	1.3	-23.5%
Condo/TIC/Coop															
1 SF District 1	24	17	-29.2%	7	5	-28.6%	\$1,100,000	\$1,200,000	+9.1%	46	52	+13.0%	1.8	1.7	-5.6%
2 SF District 2	13	4	-69.2%	2	0	-100.0%	\$827,500	\$0	-100.0%	111	0	-100.0%	3.7	1.2	-67.6%
3 SF District 3	3	2	-33.3%	2	0	-100.0%	\$630,000	\$0	-100.0%	31	0	-100.0%	1.1	0.9	-18.2%
4 SF District 4	9	4	-55.6%	0	0	--	\$0	\$0	--	0	0	--	2.2	1.1	-50.0%
5 SF District 5	75	45	-40.0%	17	13	-23.5%	\$1,035,000	\$1,180,000	+14.0%	73	92	+26.0%	1.7	1.4	-17.6%
6 SF District 6	51	31	-39.2%	10	11	+10.0%	\$1,067,900	\$850,000	-20.4%	63	62	-1.6%	1.8	1.6	-11.1%
7 SF District 7	58	40	-31.0%	10	16	+60.0%	\$1,650,000	\$1,747,500	+5.9%	88	102	+15.9%	2.3	2.1	-8.7%
8 SF District 8	137	144	+5.1%	21	36	+71.4%	\$975,000	\$835,000	-14.4%	121	95	-21.5%	3.4	4.1	+20.6%
9 SF District 9	261	244	-6.5%	35	33	-5.7%	\$950,000	\$1,100,000	+15.8%	90	79	-12.2%	3.3	4.3	+30.3%
10 SF District 10	22	28	+27.3%	1	0	-100.0%	\$590,000	\$0	-100.0%	45	0	-100.0%	3.6	6.3	+75.0%